

Business FLORIDA

Your 2018 Opportunity Guide

THE FUTURE IS HERE



Boundless Opportunity Awaits

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> HAMILTON COUNTY

Your Next Business Address on Florida's Front Porch

From storefront start-ups and retail chains, to manufacturers and industrial relocations, Hamilton County has the buildings, shovel-ready land, infrastructure, workforce and Southern hospitality to be your partner in growth.

“Our mission is to help businesses looking for the ideal location, a trained and ready labor pool, ample property and a partner with the right incentives.”

Susan Ramsey, Executive Director,
Hamilton County Development Authority



> Infrastructure = Opportunity

Hamilton County is building today to become tomorrow's destination for business. County, local municipalities and the state of Florida are revising zoning and laying the infrastructure needed to serve the region's growing base. Along with new water and sewer lines along S.R. 6, new projects include:

- **Logistics Park on S.R. 6.** The 58-acre parcel fronting Interstate 75 is under zoning review with plans for a prime partner. Another park — 45 acres just minutes from the interstate — also is shovel-ready. The HCDA will assist businesses through the relocation process.

- **Beautification Grant Program.** The HCDA is providing \$1,000 in matching money to property owners who invest in landscaping, lighting, signage or paint to beautify their building's exterior.

In Hamilton County, we greet growing businesses with serious Southern hospitality.

“Our mission is to help businesses looking for the ideal location, a trained and ready labor pool, ample property and a partner with the right incentives,” says Susan Ramsey, executive director of the Hamilton County Development Authority (HCDA), an independent special district for county-wide economic development. “Combine our business infrastructure with an unmatched natural environment, and it's no surprise companies are calling Hamilton County their home.”

Hamilton County lives at the crossroads of commerce, logistics and lifestyle. We're Florida's first county along Interstate 75. Interstate 10 nearby leads to two airports and runs from the deep water port of Jacksonville straight to the Pacific. Norfolk Southern Railways is our connection to the east.

Employers looking for a skilled, millennial workforce will find applicants or training partners at North Florida Community College, River Oak Technical College, the University of Florida and Florida State University.

Centrally located and business friendly, we're Hamilton County — Florida's Front Porch.

> New Businesses Call Hamilton County Home

A host of businesses have launched, relocated or expanded in Hamilton County over the past several years. The HCDA assisted in the opening of Love's Travel Stop and Pilot Travel Center, two large, national travel centers, each with \$8 million investments and more than 75 full-time jobs. Black Bay Fresh Florida Seafood opened in White Springs.

Among Hamilton County Development Authority's other successes:

● **Preferred Rentals.** The heavy and agricultural equipment rental company expanded from Valdosta, Ga., to a new location on State Road 6 at Interstate 75 in Jasper. HCDA assisted in identifying a vacant building and provided incentives,

which allowed Preferred to renovate and transform the property to provide above-average

wage jobs for 25 new employees and a host of indirect jobs countywide.

● **Swift Straw.** The Atlanta-based pine straw and mulch distributor sought to spread into North Florida. The HCDA helped negotiate and incentivize the purchase and renovation of a vacant 75,000-square-foot window factory on 20 acres. With the building brought to code and the latest technology, trailers leave the plant with product for property owners, hotels, schools and parks, and even retailers Walmart and Lowe's.



● **Cheek & Scott Drugs.** In the age of national drug store chains, this locally owned pharmacy was recruited to bring its home-town feel to Jasper. The community-focused retailer brought with it jobs and opportunity in exchange for incentives and infrastructure improvements. Consumers can receive travel immunizations, free blood

pressure cuffs and diabetes testing, and even check the status of their prescriptions on a smartphone app.

"Each example reveals how the HCDA can work with organizations and deliver added value and incentives including but beyond financial perks," Ramsey says. "Whether it's finances, property or a building to call their new home, every relationship is uniquely tailored to the needs of the project."



Cheek & Scott owner Jeff Scott (middle) with his pharmacy staff in their new Hamilton County location.



A Fun-Loving Retreat

As Florida's original tourist destination, Hamilton County is an outdoorsman's dream. We have parks, biking and hiking trails, lakes and three rivers — the Suwannee, the Withlacoochee and the Alapaha — perfect for RVing, hunting, fishing or just exploring. We even have Florida's only whitewater rapids.



This year saw guests gather for the inaugural Party in The Pines at the acclaimed Bienville Plantation and for the nation's oldest state-sponsored folk festival at the Stephen Foster State Park.

> A Makeover for the 21st Century

The Hamilton County Development Authority was created by the Florida Legislature in 1960. But its brand is fresh for 2017.

The Authority's new logo reflects all the county has to offer. A leaf of green and blue represents water and agriculture, the county's lifeblood. A vein dividing the leaf depicts the interstates and logistics connecting Hamilton County to the world.

The new slogan — "Florida's Front Porch" — speaks to the county's role as a visitor's first glimpse of Florida as they drive south on I-75.

A planned website will showcase the HCDA, its partner businesses and the county's inventory of available buildings and land. A planned smartphone app will highlight business and recreational allure, and maps will encourage visitors to exit the highway and "take the scenic route" through Hamilton County.

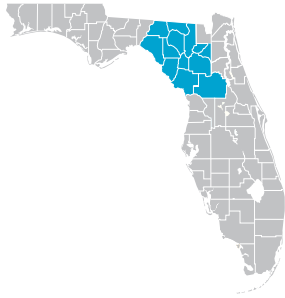


Discover Florida's Front Porch for Business

Hamilton County greets 21st century business with Southern hospitality. Contact Executive Director Susan Ramsey today at (386) 792-6828 or sramsey@hamiltoncda.org, or follow us on Twitter @HCD AFL.

NORTH CENTRAL

COUNTIES ALACHUA • BRADFORD • COLUMBIA
DIXIE • GILCHRIST • HAMILTON • LAFAYETTE
LEVY • MADISON • MARION • SUWANNEE
TAYLOR • UNION



KEY DEMOGRAPHICS

Population / **904,527**
Labor Force / **381,703**
Households / **384,975**
Total Earnings / **\$16.82 bil.**
Median Per Capita Income / **\$30,336**
Total Retail Sales / **\$11.46 bil.**

KEY ASSETS

Universities/Colleges / **5**
Commercial Airport / **1**



Town Meets Gown

The University of Florida's long-term master plan goes beyond campus boundaries to address community concerns, preserve neighborhoods and encourage grads to remain in Gainesville.

Gainesville snagged the highest ranking in Florida, No. 15 on Livability.com's 2017 list of "Top 50 Best Cities for Entrepreneurs." Reasons cited: available talent, affordable housing and overall quality of life.

University of Florida is ranked 8th among public U.S. universities and 18th worldwide for U.S. utility patents granted in 2016; 91 in all. National Academy of Inventors, Intellectual Property Owners Association

Ocala is among 10 U.S. metro areas expected to add the most jobs through 2018. Anticipated annual rate of growth: 3% compared to the national average of 1.4%. Moody Analytics

LOGISTICS / TRANSPORTATION

SUWANNEE COUNTY Officials are petitioning Amtrak and the Southern Rail Commission to make Live Oak a stop if/when passenger rail service is restored between New Orleans and Jacksonville. A stop at Live Oak, near the junction of I-75 and I-10, could generate more than \$12 million annually for Amtrak.

OCALA A \$50-million AutoZone distribution center is scheduled to open in 2018 and create 240 jobs. It will be the retailer's 10th such facility nationwide and will supply the more than 290 AutoZone stores in Florida and Puerto Rico.

OCALA Online pet food/products retailer Chewy.com announced plans in early 2017 to create 600 jobs at an e-commerce fulfillment

KEY PLAYERS

Cheney Brothers Ocala

FedEx Ground Ocala

R+L Global Logistics Ocala

center in Marion County. Anticipated opening: February 2018.

JASPER Atlanta-based Swift Straw, a distributor of pine straw, mulch and other ground cover products for landscaping purposes, has opened its first Florida location in Hamilton County. Founded in 2011, Swift Straw chose Jasper for its proximity to I-75 and I-10. The firm has hired 26 workers and plans to hire additional staff as its operations get fully underway.



↑ Since its 2016 expansion at Lake City Gateway Airport in Columbia County, HAECO Airframe Services has filled close to 350 jobs. The aircraft maintenance firm has a workforce of 930 and hopes to add another 170 soon.

HEALTH CARE

KEY PLAYERS

Munroe Regional Medical Center Ocala

Ocala Health System Ocala

UF Health Gainesville

GAINESVILLE *U.S. News & World Report's* "Best Children's Hospitals 2017-18" ranks UF Health Shands Children's Hospital in the top 35 in cardiology and heart surgery; diabetes and endocrinology; and pulmonology. Its adult counterpart — UF Health Shands Hospital — was named among "Best Hospitals 2017-18" in nephrology (No. 25), diabetes and endocrinology (No. 31), pulmonology (No. 34) and gynecology (No. 35).

OCALA Ocala Health plans to grow its Ocala Regional Medical Center by 34 inpatient beds, 12 emergency room beds and two large operating rooms. The \$56-million project will add 35,000 square feet and renovate 50,000 square feet of existing space. In December 2016, Ocala Health broke ground on an expansion at its West Marion Community Hospital to add 36 medical/surgical and eight ICU patient beds, nine emergency exam rooms and two operating rooms.

OCALA In June 2017, Munroe Regional Medical Center opened its 12-bed Level II Neonatal Intensive Care Unit, the first such facility in Marion County. The medical center delivers around 2,500 babies each year.

Opening in December 2017, UF Health's new Heart & Vascular Hospital will feature eight operating rooms, three of which will be hybrid ORs offering flexible diagnostic and surgical set-ups to address the most complex cardiac and vascular conditions. →



BIOTECHNOLOGY

KEY PLAYERS

AGTC Alachua

Nanotherapeutics Alachua

ALACHUA Nanotherapeutics has received a 10-year \$159-million contract from the National Institute of Allergy and Infectious Disease to develop and evaluate biopharmaceutical products for the diagnosis and treatment of infectious disease.

GAINESVILLE Mérieux NutriSciences has relocated its food testing facility closer to the University of Florida campus where it will continue to provide food safety and quality research services for foodservice manufacturers, providers and restaurant chains throughout the Southeast. Thirty jobs will be added over the next two years.

GAINESVILLE The University of Florida received a record \$724 million in research grants in FY2015-16, a 24% increase since 2005-06. More than half of this year's funding came from federal agencies, led by the National Institutes of Health at \$179 million.

ALACHUA University of Florida's Sid Martin Biotechnology Institute has been singled out from among 7,500 institutions as 2017 "Biotech Incubator of the Year" by the International Business Innovation Association. Since 1990, SMBI has supported more than 100 startups in biotechnology, biomedicine and bioagriculture and has helped create more than 2,200 jobs.

ENERGY

ALACHUA COUNTY

Construction is under way at Florida Power & Light's Horizon Solar Energy Center on 1,315 acres straddling Alachua and Putnam counties. Completion: January 1, 2018.

KEY PLAYERS

Duke Energy Florida
St. Petersburg

Florida Power & Light
Juno Beach

After opening its Perry Solar Facility in Taylor County in 2016, Duke Energy Florida began constructing another solar power plant on 70 acres in Suwannee County near Live Oak. The 8.8-megawatt Suwannee Solar Facility, scheduled for completion by 2018, is the third in Duke's long-range plan to install 500 megawatts of solar power in Florida by 2024. ↓



BUSINESS / FINANCIAL SERVICES

OCALA Sarasota-based Progressive Employer Management Company (Pemco) has opened an office here to provide payroll, human resources and employee benefits services. Founded in 1999, Pemco services the professional, medical, hospitality, industrial and nonprofit sectors, among others. The Ocala office is the firm's ninth location; a tenth is set to open in Miami in late 2017.

KEY PLAYERS

Nationwide Insurance
Gainesville

Sitel *Lake City*

GAINESVILLE One of the nation's largest insurance and financial services companies, Nationwide will add 360 employees over three years and invest \$7.4 million in construction and renovations at its Gainesville campus.

NORTH CENTRAL LIFE & LEISURE



Whitewater rafting at Big Shoals State Park in White Springs

Fun for all

Spanning 13 counties, North Central offers activities for every age and interest. Fish the scenic Withlacoochee and Suwannee rivers or snorkel for scallops along the Gulf of Mexico shore. Hike Ocala National Forest, browse Cedar Key's quaint shops or see Florida wildlife aboard a glass bottom boat at Ocala's iconic Silver Springs. In Gainesville, browse the Florida Museum of Natural History and the Samuel P. Harn Museum of Art (general admission is free); visit the Santa Fe College Teaching Zoo, the only zookeeper training facility with its own accredited zoo; or join the crowds at "Spirit of the Suwannee Music Park" in Live Oak for camping, recreational activities and outdoor music festivals — 600,000 visit this venue annually.



Blanche Hotel renovation rendering

Downtown remake

The 1902 Blanche Hotel in downtown Lake City is undergoing a facelift. The \$14-million project aims to convert the building that once welcomed the likes of Al Capone and Johnny Cash into housing units, retail space and a 38,000-sq.-ft. city hall.

Meet a REAL superpower

The University of Florida is home to HiPerGator 2.0, the second most powerful public university supercomputer in the U.S. Although capable of holding 21 million times more data than the computer program on Apollo 11 that put a man on the moon, 2.0's real value isn't the power of its memory, but what researchers can do with that power — tackle climate change, eradicate poverty or deal with other global issues in ways that were once unimaginable.

POINTS OF CONTACT / BUSINESS LEADERS

To purchase Florida Trend's Top 125 Public Companies and Top 225 Private Companies lists with additional data not published here, go to www.floridatrend.com/toprank or call (727) 892-2643.

LARGEST PUBLIC COMPANIES

2017 Rank	Company	Location	Revenue (in billions)	% Gain or Loss over Previous Year	Employees	Line of Business
1	World Fuel Services	Miami	\$27.0	-11.1 ▼	5,000	Petroleum products distribution
2	Tech Data	Clearwater	26.2	-0.6 ▼	9,500	Computer distribution
3	Adecco Group North America	Jacksonville	22.7	3.2 ▲	33,000	Personnel and temporary employment
4	AutoNation	Fort Lauderdale	21.6	3.6 ▲	26,000	Auto dealerships
5	Jabil	St. Petersburg	18.4	2.5 ▲	138,000	Electronic components manufacturing
6	Carnival	Miami	16.4	4.3 ▲	97,200	Cruise line
7	NextEra Energy	Juno Beach	16.2	-7.6 ▼	14,700	Energy provider
8	WellCare Health Plans	Tampa	14.2	2.5 ▲	7,400	Health insurance services
9	CSX	Jacksonville	11.1	-6.3 ▼	26,628	Railroads
10	Office Depot	Boca Raton	11.0	-23.9 ▼	38,000	Office products retail and distribution
11	Lennar	Miami	10.9	15.6 ▲	8,336	Home builder
12	Fidelity National Financial	Jacksonville	9.6	4.6 ▲	55,219	Title insurance
13	Fidelity National Information	Jacksonville	9.2	40.1 ▲	57,000	Information technology support services
14	Hertz Global Holdings	Estero	8.8	-2.4 ▼	36,000	Car rental
15	Royal Caribbean Cruises	Miami	8.5	2.4 ▲	65,900	Cruise line
16	Harris	Melbourne	7.5	47.0 ▲	21,000	Telecommunications equipment development
17	Darden Restaurants	Orlando	6.9	2.5 ▲	150,942	Restaurants
18	Ryder System	Miami	6.8	3.3 ▲	34,500	Transportation services
19	Raymond James Financial	St. Petersburg	5.4	1.8 ▲	11,900	Financial services
20	MasTec	Coral Gables	5.1	22.0 ▲	18,600	Telecom infrastructure services

Ranked by 2016 revenue. ▲ = Percent increase over previous year. ▼ = Percent decrease over previous year. Companies listed are those with Florida-based headquarters; derived from data collected for Florida Trend's Public 125 list. ©Copyright 2017 Trend Magazines Inc. This list may not be reproduced in any format without written permission from the publisher.

LARGEST PRIVATE COMPANIES

2017 Rank	Company	Location	Revenue (in billions)	% Gain or Loss over Previous Year	Employees	Line of Business
1	Publix Super Markets	Lakeland	\$34.0	4.9% ▲	190,000	Grocery stores
2	H.I.G. Capital Management	Miami	18.3	1.1% ▲	300	Investment holding company
3	Southern Glazer's Wine & Spirits	Miami	16.5	34.0% ▲	20,000	Wine and spirits distributor
4	Sun Capital Partners	Boca Raton	15.7	-15.0% ▼	135	Private investment firm
5	JM Family Enterprises	Deerfield Beach	14.9	2.8% ▲	4,200	Auto distributor
6	Brightstar	Miami	11.6	-3.9% ▼	9,000	Wireless device solutions and distribution
7	Southeastern Grocers	Jacksonville	10.3	1.0% ▲	60,000	Grocery stores
8	Oasis Outsourcing	West Palm Beach	7.7	22.5% ▲	916	Professional employer organization
9	Fanjul/Florida Crystals	West Palm Beach	4.6	7.4% ▲	2,200	Agriculture/consumer products/energy/tourism/real estate
10	ADT	Boca Raton	3.7	4.3% ▲	17,000	Electronic security provider
11	TBC	Palm Beach Gardens	3.5	NC	10,000	Automobile tires
12	NASCAR	Daytona Beach	3.1	-0.6% ▼	1,500	Auto racing
13	Chiquita Brands International	Fort Lauderdale	3.1	2.0% ▲	20,000	Food products
14	Staluppi Auto Group	North Palm Beach	3.0	7.8% ▲	2,200	Auto dealerships
15	South East Personnel Leasing	Holiday	2.9	-2.5% ▼	225	Professional employment organization
16	Oxbow	West Palm Beach	2.6	-16.2% ▼	1,300	Energy petroleum products/fuel
17	George E. Warren	Vero Beach	2.6	3.7% ▲	35	Wholesale petroleum distributor
18	Red Lobster Hospitality	Orlando	2.5	3.7% ▲	58,000	Restaurants
19	Greenway	Orlando	2.4	8.3% ▲	2,750	Automotive dealerships
20	MBF Healthcare Partners	Coral Gables	2.3	54.4% ▲	10	Private investment firm

Ranked by 2016 revenue. ▲ = Percent increase over previous year. ▼ = Percent decrease over previous year. Companies listed are those with Florida-based headquarters; derived from data collected for Florida Trend's Private 225 list. ©Copyright 2017 Trend Magazines Inc. This list may not be reproduced in any format without written permission from the publisher.

POINTS OF CONTACT / ASSISTANCE & FUNDING

BUSINESS INCUBATORS

EAST CENTRAL	Location	Website
Blackstone LaunchPad	Orlando	cel.ucf.edu/launchpad
Burnout Game Ventures	Orlando	burngameven.com
Catalyst	Orlando	catalystspaces.com
Goldstein Business Accelerator	Oviedo	goldsteinaccelerator.com
Groundswell Startups	Melbourne	swellstartups.com
GuideWell Innovation Center	Orlando	guidewellcenteratlakenona.com
Lake Sumter State College Business Incubator	Eustis, Groveland	lssc.edu/BOC
Melbourne Makerspace	Melbourne	melbournemakerspace.org
MicaPlex Technology Business Incubator	Daytona Beach	erau.edu/micaplex/incubator
Momentum Student Business Incubator	Melbourne	sbi.fit.edu
National Entrepreneur Center	Orlando	nationalec.org
Seminole Technology Business Incubation Center	Sanford	seminoleinc.com
Starter Studio	Orlando	starterstudio.com
TrepHub	Melbourne	trephub.com
University of Central Florida Business Incubation Program	Apopka, Central Florida Research Park, Daytona Beach International Airport, Kissimmee, Orlando, Photonics (UCF Campus), Winter Springs	incubator.ucf.edu
VentureScaleUp	Orlando	venturescaleup.com
weVENTURE	Melbourne, Rockledge	weventure.fit.edu

NORTHWEST	Location	Website
Business Innovation Center	Panama City	bicpc.com
Co:Lab	Pensacola	colabpensacola.com
Domi Station	Tallahassee	domistation.com
InNOEvation Center	Tallahassee	business.fsu.edu/innovation-center
Millway Institute for Entrepreneurship	Panama City	gulfcoast.edu/community/millway-institute
TechFarms	Panama City Beach	techfarms.com
Venture Hive Veterans Business Accelerator	Fort Walton Beach	fwb.venturehive.com

TAMPA BAY	Location	Website
Catapult	Lakeland	catapultlakeland.com
Englewood Incubation Center	Englewood	englewoodincubationcenter.org
Entrepreneur Collaborative Center	Tampa	hillsboroughcounty.org/locations/entrepreneur-collaborative-center
Florida Business Incubator	Clearwater	clearwaterbusinessspark.com
Florida-Israel Business Accelerator	Tampa	fiba.io
The HuB	Sarasota	hubsarasota.com
Small Business Assistance Center	Lakeland	cfdc.org/startexpand/start-a-business
SMARTstart Pasco Business Incubator	Dade City	smartstartpasco.com
Spark Growth	Bradenton	sparkgrowth.net
Station 2 Innovation	Bradenton	station2innovation.com
Tampa Bay Innovation Center / TEC Garage	St. Petersburg	tbinnovates.com
Tampa Bay WaVE	Tampa	tampabaywave.org
Travel Startups Incubator	Lake Wales	travelstartups.co
USF CONNECT	Tampa	usfconnect.org

NORTH CENTRAL	Location	Website
Bradford County Incubator	Starke	sfcollege.edu/cied/incubator/index
Gainesville Technology Entrepreneurship Center	Gainesville	sfcollege.edu/cied/incubator/index.php?section=gtec
Innovation Hub	Gainesville	floridainnovationhub.ufl.edu
Power Plant Business Incubator	Ocala	powerplantincubator.com
Santa Fe College Entrepreneur Incubator	Gainesville	sfcollege.edu/cied/incubator
Sid Martin Biotechnology Institute	Alachua	sidmartinbio.org
Starter Space	Gainesville	starterspace.com
Tech Toybox	Gainesville	fttechtoybox.org

NORTHEAST	Location	Website
Beaver Street Enterprise Center	Jacksonville	bsecenter.net
Palm Coast Business Assistance Center	Palm Coast	bac.palmcoastgov.com

SOUTHEAST	Location	Website
EcoTech Visions	Miami	ecotechvisions.com
Endeavor Miami	Coral Gables	endeavormiami.org
FAU Tech Runway	Boca Raton	techrunway.fau.edu
Florida Women's Business Center	Delray Beach	flwbc.org
Founder Institute	Fort Lauderdale, Miami	fi.co/s/fort_lauderdale
GBDC Entrepreneurship Institute	Boynton Beach	gbdcei.com
Hialeah Technology Center	Hialeah	hiatec.org
Indian River State College Pioneer Incubator	Fort Pierce	irscbiz.com
Innovation Hub	Fort Lauderdale	broward.edu/innovationhub
Lauderhill International Trade Incubator	Lauderhill	laudhill-fl.gov/economic-development/international-trade-incubator
The Launch Pad	Miami	thelaunchpad.org
Metro Broward Small Business Success Center	Fort Lauderdale	metrobroward.org
Rokk3r Labs	Miami	rokk3rlabs.com
South Florida Accelerator	Fort Lauderdale	tsfa.co
StarHub	Miami	starhubcenters.com
StartUP FIU	Miami	startup.fiu.edu
Startup Miami	Miami	startup-miami.com
Technology Business Incubator	Boca Raton	www.research-park.org
TED Center Business Incubator	Delray Beach, West Palm Beach	tedcenter.org
Venture Hive	Miami	venturehive.com

SOUTHWEST	Location	Website
ARCEO Soft Landing Incubator	Naples	arceo.us
Naples Accelerator	Naples	naplesaccelerator.com
Proton Enterprises	Naples	protonenterprises.com
The Rocket Lounge	Fort Myers	therocketlounge.com
Southwest Florida Enterprise Center	Fort Myers	swflenterprisecenter.com

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FloridaTrend.com/subscribe

POINTS OF CONTACT / ASSISTANCE & FUNDING

VENTURE CAPITAL FIRMS

Firm Name	Location	Website
3Si Holdings	Miami	3siholdings.com
Advantage Capital Partners	Gainesville, Orlando	advantagecap.com
AGP Miami	Miami	agpmiami.com
Antares Capital	Melbourne, Miami	antarescapital.com
Arsenal Venture Partners	Winter Park	arsenalvp.com
Athenian Venture Partners	Fort Lauderdale	athenianvp.com
Ballast Point Ventures	Tampa	ballastpointventures.com
Caerus Ventures	West Palm Beach	caerusvc.com
ClearSky	North Palm Beach	clear-sky.com
DSCN Capital	Miami	dscncapital.com
Easton Capital Investment Group	Miami	eastoncapital.com
Emergent Growth Fund	Gainesville	emergentgrowth.com
EV Private Investments	Boca Raton	evprivateinvestments.com
FAN Fund	Orlando	thefan.fund
Florida Funders	Tampa	floridafunders.com
Florida Gulfshore Capital	Naples	gulfshorecap.com
H.I.G. BioVentures	Miami	higbio.com
HealthQuest Capital	Gainesville	healthquestcapital.com

Firm Name	Location	Website
Inflexion Partners	Gainesville, Orlando	inflexionvc.com
Krillion Ventures	Miami	krillionventures.com
Las Olas Venture Capital	Fort Lauderdale	lasolasvc.com
Mayport Venture Partners	Jacksonville	mayport.cc
Miami Innovation Fund	Miami	miamiinnovationfund.com
Morgenthau Venture Partners	Fort Lauderdale	morgenthau.com
ProQuest Investments	Naples	proquestvc.com
PS27 Ventures	Jacksonville	ps27ventures.com
Richmond Global	Miami	rglobal.com
Riverside Management Group	Miami	rmginvestments.com
Rokk3r Fuel	Miami	rokk3rfuel.com
Scout Ventures	Miami	scoutventures.com
Seven Funds	Sarasota	sevenfunds.com
SI Ventures	Fort Myers	siventures.com
South Poplar Ventures	Gainesville, Orlando	southpoplar.com
Stonehenge Growth Equity Partners	Tampa	stonehengegrowthequity.com
Third Security	West Palm Beach	thirdsecurity.com
Tusk Ventures	Miami	tuskventures.com
Vocap Investment Partners	Vero Beach	vocappartners.com
z9 Capital	Boca Raton	z9capital.com

Compiled with data supplied by PitchBook Data (pitchbook.com). List includes major venture capital firms and select angel funds. ©Copyright 2017 Trend Magazines Inc. This list may not be reproduced in any format without written permission from the publisher.

REGIONAL, COUNTY AND CITY ECONOMIC DEVELOPERS

Multi-county economic development organizations are listed first, followed by Enterprise Florida's official primary partner (indicated by *). Florida Economic Development Council (FEDC) members are also listed.

For information about Enterprise Florida, visit www.enterpriseflorida.com; for FEDC, visit www.fedconline.org.

EAST CENTRAL

Orlando Economic Development Commission*

301 E. Pine St., Suite 900
Orlando, FL 32801
(407) 422-7159
orlandoedc.com

BREVARD COUNTY Economic Development Commission of Florida's Space Coast*

6525 3rd Street, Suite 304
Rockledge, FL 32955
(321) 638-2000
spacecoastedc.org

City of Titusville
(321) 567-3775

North Brevard Economic Development Zone
(321) 264-6750

LAKE COUNTY Lake County Economic Development & Tourism Division*

315 W. Main St., Suite 520
Tavares, FL 32778
(352) 742-3918
businessinlakefl.com

City of Tavares
(352) 742-6402

ORANGE COUNTY Orlando Economic Development Commission*

301 E. Pine St., Suite 900
Orlando, FL 32801
(407) 422-7159
orlandoedc.com

Orlando Economic Partnership
(407) 476-0270

Orange County Office of Economic, Trade & Tourism Development
(407) 836-7314

Prospera
(407) 413-8564

OSCEOLA COUNTY Osceola County Economic Development Department*

3 Courthouse Square, 2nd Floor
Kissimmee, FL 34741
(407) 742-4200
greaterosceola.com

City of St. Cloud
(407) 957-7234

Greater Osceola Partnership for Economic Prosperity
(407) 742-4251

SEMINOLE COUNTY Seminole County, Economic Development*

1055 AAA Drive, Suite 145
Heathrow, FL 32746
(407) 665-7134
seminolecountyfl.gov

Seminole County Government
(407) 497-7412

Seminole County Port Authority
(407) 322-4798

City of Lake Mary
(407) 585-1426

SUMTER COUNTY Sumter County Economic Development*

7375 Powell Rd.
Wildwood, FL 34785
(352) 689-4400
sumterbusiness.com

VOLUSIA COUNTY Volusia County Division of Economic Development*

700 Catalina Drive, Suite 200
Daytona Beach, FL 32114
(386) 248-8048
floridabusiness.org

City of Deltona
(386) 878-8619

City of Ormond Beach
(386) 676-3266

Team Volusia Economic Development Corporation
(386) 265-6333

NORTH CENTRAL

North Florida Economic Development Partnership*

3200 Commonwealth Blvd., Suite 7
Tallahassee, FL 32303
(850) 487-1870
nflp.org

ALACHUA COUNTY Gainesville Council for Economic Outreach*

300 E. University Ave., Suite 100
Gainesville, FL 32601
(352) 378-7300
greatergainesvilleregion.com

North Central Florida Regional Planning Council
(352) 955-2200

BRADFORD COUNTY North Florida Regional Chamber of Commerce*

100 E. Call St.
Starke, FL 32091
(904) 964-5278
northfloridachamber.com

COLUMBIA COUNTY Columbia County Economic Development Department*

259 N.E. Franklin St., Suite 101
Lake City, FL 32055
(386) 758-1033
edcolumbiacountyfl.com

DIXIE COUNTY Dixie County, Economic Development*

214 N.E. Highway 351
Cross City, FL 32628
(352) 498-1426
<http://dixie.fl.gov>

GILCHRIST COUNTY Gilchrist County*

209 S.E. 1st St.
Trenton, FL 32693
(352) 463-3198
gilchrist.fl.us

HAMILTON COUNTY Hamilton County Development Authority*

1153 U.S. Hwy. 41 N.W., Suite 4
Jasper, FL 32052
(386) 792-6828
hamiltoncountyflorida.com/cd.devauthority.aspx

LA FAYETTE COUNTY Lafayette County Chamber of Commerce*

P.O. Box 364
Mayo, FL 32066
(386) 294-2705
lafayettecountyflorida.com

LEVY COUNTY Levy County Nature Coast Business Development Council*

109 N.W. 3rd Ave.
Chiefland, FL 32626
(352) 493-6797
naturecoast.org

MADISON COUNTY Madison County Development Council*

229 S. W. Pinckney St., Suite 219
Madison, FL 32341
(850) 973-3179
madisonfldevelopment.com

MARION COUNTY Ocala/Marion County Chamber & Economic Partnership*

310 S.E. 3rd St.
Ocala, FL 34471
(352) 629-8051
ocalacep.com

SUWANNEE COUNTY Suwannee County Economic Development Office*

Suwannee County Airport
13302 80th Terrace
Live Oak, FL 32060
(386) 364-1700
floridasnewfrontier.com

TAYLOR COUNTY Taylor County Development Authority*

103 E. Ellis Street
Perry, FL 32347
(850) 584-5627
floridasrisingstar.com

UNION COUNTY Union County Board of County Commissioners*

15 N.E. 1st St.
Lake Butler, FL 32054
(386) 496-4241
unioncounty-fl.gov

NORTHEAST

JAXUSA Partnership*

3 Independent Drive
Jacksonville, FL 32202
(904) 366-6652
jaxusa.org

BAKER COUNTY Baker County Development Commission*

20 E. Macclenny Ave.
Macclenny, FL 32063
(904) 259-6433
bakerchamberflorida.com

CLAY COUNTY Clay County Economic Development Corporation*

1845 Town Center Blvd., Suite 110-B
Fleming Island, FL 32003
(904) 375-9394
choosclay.com

DUVAL COUNTY JAXUSA Partnership*

3 Independent Drive
Jacksonville, FL 32202
(904) 366-6652
jaxusa.org

Jacksonville Office of Economic Development
(904) 630-1185

Northeast Florida Regional Council
(904) 279-0880

FLAGLER COUNTY Flagler County Department of Economic Opportunity*

1769 E. Moody Blvd.
Bunnell, FL 32110
(386) 313-4071
flaglercountyedc.com

NASSAU COUNTY Nassau County Economic Development Board*

76346 William Burgess Blvd.
Yulee, FL 32097
(904) 548-4460
nassauforida.com

PUTNAM COUNTY Putnam County Chamber of Commerce*

1100 Reid Street
Palatka, FL 32177
(386) 328-1503
putnamcountychamber.com

ST. JOHNS COUNTY St. Johns County Board of County Commissioners*

500 San Sebastian View
St. Augustine, FL 32084
(904) 209-0552
sjcfl.us/economicdevelopment

St. Johns County Chamber of Commerce
(904) 687-2055

NORTHWEST

Florida's Great Northwest*
100 College Blvd., Building 330
Niceville, FL 32578
(850) 729-6848
floridasgreatnorthwest.com

Opportunity Florida*
4636 Highway 90, Suite K
Marianna, FL 32446
(850) 633-4118; (850) 633-4119
opportunityflorida.com

BAY COUNTY Bay County Economic Development Alliance*

5230 West Highway 98
Panama City, FL 32401
(850) 215-9965
bayeda.com

CALHOUN COUNTY Calhoun County Chamber of Commerce*

20816 Central Ave. E., Suite 2
Blountstown, FL 32424
(850) 674-4519
calhounco.org

ESCAMBIA COUNTY FloridaWest Economic Development Alliance*

3 W. Garden St., Suite 618
Pensacola, FL 32503
(850) 898-2201
floridawesteda.com

POINTS OF CONTACT / ECONOMIC DEVELOPMENT

FRANKLIN COUNTY

Franklin County Board of County Commissioners*
33 Market St., Suite 305
Apalachicola, FL 32320
(850) 653-9783
franklincountyflorida.com

GADSDEN COUNTY

Gadsden County Development Council*
2140 W. Jefferson St.
Quincy, FL 32351
(850) 875-7255
gadsdenfldev.com

City of Gretna
(850) 856-5257

GULF COUNTY

Gulf County Economic Development Coalition*
1000 Cecil G. Costin Sr. Blvd., Room 312
Port St. Joe, FL 32456
(850) 229-6144
gulfcountyedc.com

HOLMES COUNTY

Holmes County Development Commission*
106 E. Byrd Ave.
Bonifay, FL 32425
(850) 547-6154
holmescountyonline.com

JACKSON COUNTY

Jackson County Development Council*
P.O. Box 920
Marianna, FL 32447
(850) 526-4005
jacksoncounty.com

JEFFERSON COUNTY

Jefferson County Economic Development Council*
492 Walnut St.
Monticello, FL 32344
(850) 728-5191
jeffersoncountyedc.com

LEON COUNTY

Tallahassee-Leon County Office of Economic Vitality*
315 S. Calhoun St., Suite 450
Tallahassee, FL 32301
(850) 219-1060
oeforbusiness.org

Apalachee Regional Planning Council
(850) 488-6211

LIBERTY COUNTY

Liberty County Chamber of Commerce*
11493 Summers Rd.
Bristol, FL 32321
(850) 643-2359
libertycountyflorida.com

OKALOOSA COUNTY

Economic Development Council of Okaloosa County*
1170 Martin Luther King Jr. Blvd.
Building 7, Suite 717
Fort Walton Beach, FL 32547
(850) 362-6467
florida-edc.org

SANTA ROSA COUNTY

Santa Rosa County Economic Development Office*
6491 Caroline St., Suite 4
Milton, FL 32570
(850) 623-0174
santarosaedc.com

Escambia River Electric Cooperative
(850) 675-4521

WAKULLA COUNTY

Wakulla County Chamber of Commerce*
23 High Drive
Crawfordville, FL 32327
(850) 926-1848
wakullacountychamber.com

WALTON COUNTY

Walton County Economic Development Alliance*
76 N. Sixth St.
Defuniak Springs, FL 32433
(850) 892-4859
wcedafl.com

WASHINGTON COUNTY

Washington County Chamber of Commerce*
672 5th St.
Chipley, FL 32428
(850) 638-4157
washcomall.com

SOUTH CENTRAL

Florida's Heartland Economic Region of Opportunity
304 N.W. 2nd St., Room 123
Okeechobee, FL 34972
(863) 697-6325
flaheartland.com

DESOTO COUNTY

DeSoto County Economic Development Office*
201 E. Oak St., Suite 201
Arcadia, FL 34266
(863) 993-4800
teamdesoto.com

GLADES COUNTY

Glades County Economic Development Council*
998 South U.S. Hwy. 27
Moore Haven, FL 33471
(863) 946-0300
gladescountyedc.com

HARDEE COUNTY

Hardee County Economic Development Council*
107 E. Main St.
Wauchula, FL 33873
(863) 773-3030
hardeebusiness.com

HENDRY COUNTY

Hendry County Economic Development Council*
644 S. Main St.
LaBelle, FL 33935
(863) 675-6007
hendryedc.com

HIGHLANDS COUNTY

Highlands County Economic Development*
501 S. Commerce Ave.
Sebring, FL 33870
(863) 402-6924, (850) 402-6906
highlandsedc.com

OKEECHOBEE COUNTY

Okeechobee County Board of County Commissioners*
304 N.W. 2nd St., Room 123
Okeechobee, FL 34972
(863) 763-6441
co.okeechobee.fl.us

SOUTHEAST

BROWARD COUNTY

Greater Fort Lauderdale Alliance*
110 E. Broward Blvd.
Suite 1990
Fort Lauderdale, FL 33301
(954) 524-3113
gfalliance.org

Broward County Office of Economic & Small Business Development
(954) 357-6400

City of Coral Springs
(954) 344-5771

City of Deerfield Beach
(954) 480-4222

City of Fort Lauderdale
(954) 828-6359

City of Lauderdale Lakes
(954) 535-2491

City of Miramar
(954) 602-4357

Hollywood Community Redevelopment Agency
(954) 924-2980

South Florida Regional Planning Council
(954) 985-4416

INDIAN RIVER COUNTY

Indian River Economic Development*
1216 21st St.
Vero Beach, FL 32960
(772) 567-3491
indianrivered.com

MARTIN COUNTY

Business Development Board of Martin County*
1002 S.E. Monterey Commons Blvd., Suite 207
Stuart, FL 34996
(772) 221-1380
yesmartinfl.com

MIAMI-DADE COUNTY

The Beacon Council*
80 S.W. Eighth St., Suite 2400
Miami, FL 33130
(305) 579-1300
beaconcouncil.com

City of Coral Gables
(305) 446-6800

City of Florida City
(305) 247-8221

City of Hialeah, Department of Grants & Human Services
(305) 883-5839

Miami-Dade County Industrial Development Authority
(305) 579-0070

MONROE COUNTY

Greater Marathon Chamber of Commerce*
12222 Overseas Hwy.
Marathon, FL 33050
(305) 743-5417
floridakeysmarathon.com

PALM BEACH COUNTY

Business Development Board of Palm Beach County*
310 Evernia St.
West Palm Beach, FL 33401
(561) 835-1008
bdb.org

ST. LUCIE COUNTY

Economic Development Council of St. Lucie County*
500 N.W. California Blvd.
Building F, Suite 109
Port St. Lucie, FL 34986
(772) 336-6250
youredc.com

St. Lucie Government
(772) 462-1791

SOUTHWEST

Southwest Florida Economic Development Alliance
4984 Royal Gulf Circle
Fort Myers, FL 33966
(239) 208-7627
swfleda.com

CHARLOTTE COUNTY

Charlotte County Economic Development Office*
18501 Murdock Circle, Suite 302
Port Charlotte, FL 33948
(941) 764-4941
floridasinnovationcoast.com

COLLIER COUNTY

Collier County Economic Development Office*
2390 Tamiami Trail North, Suite 210
Naples, FL 34103
(239) 403-2914
collieredo.org

Collier County Office of Business and Economic Development
(239) 252-4040

Greater Naples Chamber of Commerce
(239) 262-6376

LEE COUNTY

Lee County Economic Development Office*
2201 Second St., Suite 500
Fort Myers, FL 33901
(239) 338-3161
leecountybusiness.com

City of Cape Coral
(239) 574-0444

Southwest Florida Regional Planning Council
(239) 338-2550

TAMPA BAY

Tampa Bay Partnership
4300 W. Cypress St., Suite 700
Tampa, FL 33607
(813) 878-2208
tampabay.org

CITRUS COUNTY

Economic Development Authority for Citrus County*
915 N. Suncoast Blvd.
Crystal River, FL 34429
(352) 795-2000
edacitrus.com

HERNANDO COUNTY

Hernando County Office of Business Development*
15800 Flight Path Drive
Brooksville, FL 34604
(352) 540-6400
hernandobusiness.com

HILLSBOROUGH COUNTY

Tampa Hillsborough Economic Development Corporation*
101 East Kennedy Blvd., Suite 1750
Tampa, FL 33602
(813) 218-3300
tampaedc.com

Hillsborough County Economic Development Department
(813) 273-3719

Tampa Bay Trade & Protocol Council
(813) 276-9457

Tampa Port Authority
(813) 905-7678

MANATEE COUNTY

Bradenton Area Economic Development Corporation*
4215 Concept Court
Bradenton, FL 34211
(941) 803-9030
bradentonareaedc.com

Manatee County Economic Development
(941) 749-3029

PASCO COUNTY

Pasco Economic Development Council*
16506 Pointe Village Drive, Suite 101
Lutz, FL 33558
(813) 926-0827
pascoedc.com

PINELLAS COUNTY

Pinellas County Economic Development*
13805 58th St. N., Suite 1-200
Clearwater, FL 33760
(727) 464-7332
pced.org

City of Largo
(727) 587-6700

City of St. Petersburg Economic Development
(727) 893-7787

City of Tarpon Springs
(727) 943-4932

Tampa Bay Regional Planning Council
(727) 570-5151

POLK COUNTY
Central Florida Development Council*

5908 Hillside Heights Drive
Lakeland, FL 33812
(863) 937-4430
cfdc.org

Haines City Economic Development Council
(863) 422-2525

Lake Wales Area Chamber of Commerce & EDC
(863) 676-3445

SARASOTA COUNTY
Economic Development Corporation of Sarasota County*

1680 Fruitville Rd., Suite 402
Sarasota, FL 34236
(941) 309-1200
edcsarasotacounty.com

City of North Port
(941) 429-7029



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Members of the Florida Economic Development Council (FEDC) are public and private partnerships and city- and county-based economic development and workforce agencies that know their communities well. As you prepare to launch, expand or relocate your business, they stand ready to help you establish connections, find the right site and settle in to your perfect home in Florida.

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www.fedconline.org
(850) 601-0870



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Chair, FEDC
Director, Economic Development
Florida Power & Light

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